



## BESTPRAX CLUB MEMBERSHIP

---

BestPrax Club is the Indian member of Global Benchmarking Network (GBN), founded by Dr Robert Camp, author of the seminal works on Benchmarking.

The GBN is an alliance of leading benchmarking centres worldwide who share a common vision and mission. Current Membership comprises 25 benchmarking centres which represent more than 30,000 businesses and government agencies.

### MISSION

---

Our mission is to facilitate sharing, learning, and growing of best practices in India and overseas, through active networking, education, research, and consulting.

### MEMBERSHIP

---

#### ORGANIZATIONS

Membership to the BestPrax Club is open to organizations in the manufacturing, service, IT, healthcare, and education sectors.

#### *Pre-requisite*

Investment of at least 10 best practices within the first six months of membership, into the BestPrax Knowledge Bank, in a prescribed format. These best practices can be from any mix of the following management categories:

- Leadership
- Strategic Planning
- Business Results
- Customer and Market Focus
- Measurement, Analysis, and Knowledge Management
- Cost of Poor Quality
- Human Resource Focus
- Managerial Results
- Value Creation Processes
- Support Processes
- Supplier Partner Focus
- Improvement and Innovation
- Internal Quality Audits
- Operational Results

#### *Commitment*

To invest at least five more best practices into the BestPrax Knowledge Bank, each subsequent year.

#### INDIVIDUALS

Individual membership to the BestPrax Club is available to qualified professionals practicing performance excellence, benchmarking, and innovation.

### ***Pre-requisite***

Investment of at least two self-authored papers within the first six months of membership, into the BestPrax Knowledge Bank, in a prescribed format. These papers can be from any of the three specializations: performance excellence, benchmarking, innovation.

### ***Commitment***

To invest at least one more relevant self-authored paper into the BestPrax Knowledge Bank, each subsequent year.

## **CLUB SERVICES**

---

### **BESTPRAX PARTNERSHIPS FOR BENCHMARKING**

BestPrax Club will facilitate benchmarking partnerships amongst organizational members. Our Code of Conduct will need to be followed.

Each organizational member will be entitled to one free benchmarking partnership exercise per annum. Additional benchmarking partnership exercises will be charged on case by case.

<b>Frequency</b>	<b>: Continual</b>
<b>Organizational Member</b>	<b>: 1 free exercise/annum</b>
<b>Individual Member</b>	<b>: NA</b>

### **BESTPRAX KNOWLEDGE BANK**

Members will have access to a knowledge bank that is populated with over 1,000,000 global papers and articles on performance excellence, benchmarking, best practices, and innovation.

<b>Frequency</b>	<b>: Annual</b>
<b>Organizational Member</b>	<b>: 4 log-ins</b>
<b>Individual Member</b>	<b>: 1 log-in</b>

### **BESTPRAX KNOWLEDGE RETREAT**

Members will be invited to Knowledge Retreats.

A Knowledge Retreat is a structured weekend convergence of members, to harvest the experience and ideas resident in participants, on a specific 'grey' practice. The lessons learned are inputs for a documented report.

<b>Frequency</b>	<b>: 2 per/annum</b>
<b>Organizational Member</b>	<b>: 4 registrations/retreat</b>
<b>Individual Member</b>	<b>: 1 registration/retreat</b>

### **BESTPRAX CONCLAVE**

Members will be invited to the BestPrax Conclave.

The annual BestPrax Conclave is a celebration of star practices identified through the BestPrax Benchmark competitions; and the BestPrax Rating system.

<b>Frequency</b>	<b>: Annual</b>
<b>Organizational Member</b>	<b>: 4 registrations</b>
<b>Individual Member</b>	<b>: 1 registration</b>

### **BESTPRAX COMPENDIUM**

The annual BestPrax Compendium is an assembly of abstracts of best practices identified in member organizations, over the year.

**Frequency** : **Annual**  
**Organizational Member** : **4 copies**  
**Individual Member** : **1 copy**

### **BESTPRAX INSIGHT**

Members will receive a monthly BestPrax Insight, an executive knowledge capsule on best practices that support performance excellence (Baldrige, EFQM).

The “insights” are researched and authored by the BestPrax team.

**Frequency** : **Monthly**  
**Organizational Member** : **4 copies/issue**  
**Individual Member** : **1 copy/issue**

### **BESTPRAX NEWSLETTER**

Members will receive a quarterly BestPrax Newsletter that showcases the performance excellence, benchmarking and innovation, activities and practices, of member organizations, as well as individual members.

It also updates members on forthcoming events and activities of the BestPrax Club.

**Frequency** : **Quarterly**  
**Organizational Member** : **4 copies/issue**  
**Individual Member** : **1 copy/issue**

### **SPECIAL DISCOUNT**

- Organizational members will receive a special 10% discount for:
  - Additional registrations for BestPrax Knowledge Retreat and BestPrax Conclave on the fee announced for non-members
  - Any public workshop on benchmarking and innovation organized by BestPrax Club, on the fee announced for non-members
- Individual members will receive a special 10% discount on benchmarking and innovation workshops organized by BestPrax Club, on the fee announced for non-members

### **BESTPRAX LOGO**

Organizational members will be granted *formal* permission to use the BestPrax Membership logo in their communications and website, corresponding to the term of membership.

## CLUB MEMBERSHIP DELIVERABLES & FEE

Services	Frequency per Annum	Member		Non-Member
		Organization	Individual	
BestPrax Partnerships for Benchmarking	continual	One free benchmarking partnership exercise per annum. Additional at a fee	-	-
BestPrax Knowledge Bank	continual	4 log-ins	1 log-in	-
BestPrax Knowledge Retreat	2	4 registrations per retreat*†	1 registration per retreat*†	Rs 20,000 per registration per retreat*†
BestPrax Conclave	1	4 registrations*†	1 registration*†	Rs 15,000 per registration*†
BestPrax Compendium	1	4 copies	1 copy	Rs 15,000 per copy
BestPrax Insight	12	4 copies per issue	1 copy per issue	Rs 10,000 for 12 issues
BestPrax Newsletter	4	4 copies per issue	1 copy per issue	-
Special Discount	-	10% discount for additional registrations for BestPrax Knowledge Retreat and BestPrax Conclave; and for any BestPrax Public Workshop	10% discount for any BestPrax Public Workshop	-
Use of BestPrax Logo in Communications and Website	Continual	Formal permission required	-	-
<b>Annual Fee</b>		<b>Rs 2,50,000 + Service Tax as applicable</b>	<b>Rs 65,000 + Service Tax as applicable</b>	

\* Registration covers workshops, presentations, labs, as appropriate. Registration also covers lunch, and coffee/tea; as well as workshop materials.

† Registration **does not cover** travel and stay.

### MEMBERSHIP FORM

#### FOR ORGANIZATIONS

For membership form for *organizations* please visit [http://www.bestpraxclub.com/membership\\_form\\_org.aspx](http://www.bestpraxclub.com/membership_form_org.aspx)

#### FOR INDIVIDUALS

For membership form for *individuals* please visit [http://www.bestpraxclub.com/membership\\_form\\_ind.aspx](http://www.bestpraxclub.com/membership_form_ind.aspx)

## PAYMENT TERMS

---

On receipt of the completed Membership Form, a confirmation, as well as an official invoice and receipt will be issued for all payments.

Payment should be made by At Par Cheque/Demand Draft in favour of 'BestPrax Club Pvt. Ltd.' and courier it to:

**BestPrax Club Pvt. Ltd.**, 4B Sindhu House, Nanabhai Lane, Fort, Mumbai 400 001, India  
Tel: (91-22) 6634 8701

## CONTACT

---

To register or for more information please email [info@bestpraxclub.com](mailto:info@bestpraxclub.com) or call Anand at +91-22-6634-8701.

